



**CHICAGOLAND MGMA VENDORS:**



Driven by the convergence of technology and healthcare, Addison Healthcare seeks out emerging expertise for non-clinical positions. Focused on the information needs of healthcare delivery organizations, our resources help optimize operational efficiency and achieve regulatory compliance.

**CORE TALENT**

We believe that information is the single most powerful asset in healthcare delivery. Placing individuals who are equally adept technically and functionally, Addison Healthcare supports quality, efficiency and patient safety.

**Revenue Cycle**

- + Insurance Verification/

**Registration**

- + Medical Biller/Medical Collector
- + Patient Accounts
- + Revenue Analysts
- + Payment Posting Insurance
- + Enrollment/Customer Service
- + Claims Processor/Adjudicator
- + Coding/Compliance
- + HEDIS

**Administrative Healthcare Staff**

- + Medical Assistants
- + Medical Receptionists/Practice

**Coordinators**

- + Customer Service Representatives

**HIM/Coding**

- + Certified Coders –

**IP, OP, ED, Obs, Pro-fee**

- + Medical Records

**Compliance**

- + HIPAA Compliance
- + Clinical Documentation

**Improvement**

- + Credentialing

**ICD 10 Conversion Support**

- + Registration/Coding/

**Medical Records**

- + Data Entry/Scanning projects + Project Managers + Trainers/Testers

**Healthcare Information Technology**

- + Project Managers
- + Analysts/Build Analysts
- + HL7 Interface Developers
- + Trainers and Testers

**EMR Technologies**

- + EPIC
- + Cerner
- + McKesson
- + Next Gen
- + Meditech
- + Allscripts

**Executive Search/Direct Hire**

- + Practice Administrators
- + Director of Operations
- + Audit and Compliance
- + Mid-Level Management/Supervisors
- + Interim Revenue Cycle Management

Nick Strafford  
Manager of Business Development, Healthcare

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Building Healthier Communities with Innovations that Inspire Smarter Care

At Allscripts, we have a unique approach to driving healthcare IT advancements as we work together toward a shared vision of building an Open, Connected Community of Health™. Our software is built on an Open architecture that allows us to meet our clients' clinical, financial and operational needs and enables innovative third-party developers to build on our platforms. This approach allows providers to share information and insights that drive care coordination, population health management and patient engagement and ultimately empowers them to make better decisions and deliver better care.

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## **APEX** design build

For four generations APEX Design Build has provided Chicagoland's dental and medical professionals with the best in office design and construction.

We provide exceptional value by combining design and construction expertise to mitigate risk, save time and cost, and create total project accountability

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Corporate Real Estate Solutions advises healthcare practices on finding the right space, in the right place, at the right price. Healthcare practices most frequently utilize our services when they need a real estate professional advocating for the practice's interests. Examples of services provided are:

- renewing their leases
- exercising options to renew leases
- purchasing or selling a practice that has a real estate component that does not match the needs of the practice
- analyzing stay vs. relocate situations
- analyzing purchase vs. lease options
- locating medical office real estate to purchase
- accommodating expansion, either at one location, or opening or closing satellite offices
- developing strategy in foreclosure situations
- finding alternate locations when leases within healthcare MOBs (medical office buildings) are not renewed"

**Discounts and Promotions:**

- 1 hour initial consultation- CRES will meet with any MGMA member to review any type of real estate issue and make recommendations on possible strategies at no charge to the medical practice with no obligation to engage CRES
- Rent Reduction Program Assessment- For any MGMA member, CRES will review any lease to identify if there are opportunities to reduce real estate overhead costs through a lease renegotiation

**Corporate Real Estate Solutions**

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Ebix provides revenue cycle management to healthcare practices. Our coding expertise, minimization of denials, thorough claim follow up, superior patient communications and sophisticated data analytics result in an average 10% higher overall reimbursement for our clients. Short or long term engagements are customized to specific needs. All medical and behavioral health specialties can benefit.

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# MVF

The Law Firm of Michael V. Favia & Associates is a successful General Civil Practice with an emphasis on health law and administrative law. The firm is dedicated to providing personalized service and high quality representation for clients.

Concentration in representing all types of medical providers, health professionals and other professionals in licensure matters, investigations and contested hearings before the Illinois Department of Financial and Professional Regulations, Illinois Department of Public Health, and at Hospital and Professional Society Disciplinary Proceedings. Practice also included General Civil Litigation, Contract Review and Personal Negligence Matters.

## **Attorney at Law**

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## **The H Group Benefits, Inc.**

H Group Benefits, Inc is a boutique agency that has been established with specialized services to meet the needs of this ever-changing healthcare industry. Located in Northbrook IL, H Group Benefits, Inc. has a highly motivated full-time staff dedicated and committed to assisting employers and their employees with any administration, billing, claims and enrollment issues the company might encounter.

Our company philosophy is to cultivate personal relationships with our clients and comprehensive advice, tools, information and research available to maintain cost effective benefit plans that meet strategic goals and finances over a period of time.

Our organization has established excellent working relationships with all of the major health insurance carriers. These partnerships enable us to offer our clientele the latest and most competitive plans in healthcare; in the process saving you time and making your healthcare choices easier for you.

We believe in building long lasting relationships with our clients and take pride in assisting you with any questions or concerns about your coverage to ensure that your healthcare needs are met. Life should be better, richer and fuller for everyone and this is only achieved by customized healthcare.

H Group Benefits, Inc. provides a competitive business advantage to our clients by managing their employee benefits and ensuring they have the most appropriate plan for their business.

## **The H Group Benefits, Inc.**

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Ideal Tech Support (ITS) is a fully managed Chicago-area proactive IT service provider (MSP) offering a variety of technical and compliance solutions to help secure your organization and ensure that it remains compliant 24x7x365. Through an analysis of your technical environment, our team can help develop unique solutions that can foster the growth and sustainability of your business. We can show you the simplest and most affordable way to keep your IT network in compliance with governing regulations, and can provide your organization with a free infrastructure assessment to detect any compliance or business continuity issues that you may have.

We specialize in working within the healthcare industry because of the critical need for protecting and securing patient's sensitive health information, as mandated by HIPAA. We offer peace of mind by ensuring the security of your patient's Protected Health Information (PHI), and supporting you with preventative solutions, maintenance, and continual improvement of your computer systems. This allows you to focus on driving your business forward, and providing optimal quality driven care to your patients. How would your healthcare organization fair if you were faced with a HIPAA Audit from the U.S. Department of Health and Human Services Office for Civil Rights? Avoid losing your Meaningful Use incentives, or even worse, facing fines as high as \$5.55 million, to date, for failing to comply with HIPAA regulations.

*"We have seen a 1,166 percent increase in reported health care records breached from 2014 to 2015. In fact, nearly 100 million health care records were compromised in 2015."* – IBM's X-Force Security Intelligence Researchers

Intrusion, hacking, and electronic theft attempts against businesses of all types and sizes are increasing exponentially. Our network security services provide you with protection and maintenance solutions to guard your assets and your data against external attacks. We can work with you to properly equip your organization's critical systems to be capable of restoring sensitive information to your network, ensuring that everything continues to function as intended. Stop paying upwards of \$70K+ for an in-house IT person. Our team is capable of handling ALL of your tech needs!

**Specialties:**

- IT & Regulatory Compliance Consulting
- Issue Resolution
- Compliance Evaluation
- HIPAA
- Disaster Recovery and Business Continuity Planning
- Security & Risk Mitigation
- Proactive IT Infrastructure Management
- Real-time U.S. Based 24x7x365 Help Desk Services

**Ideal Tech Support**

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### **O & R Medical Sales and Service**

O&R Medical is a family owned and operated medical distributor. It was established in 2011 as a single source, multi-vendor provider of clinical laboratory & ultrasound equipment to the physicians' office. The company is a gateway to an array of medical systems from top manufacturers.

O&R Medical prides itself on providing physicians' offices with the most effective and affordable medical equipment in the U.S

O&R Medical can outfit a physician's office from A to Z including such products as: rapid tests, surgical instrumentation, pharmaceuticals, reagents and a wide variety of point-of-care testing solutions.

O&R Medical maintains its focus on providing cutting edge technology, and is committed to its customers that include primarily physician office practice as well as clinical and research laboratories, OEM manufacturers and veterinary clinics.

### **Our Mission**

Using our ingenuity, creativity and efficiency, we will provide physician's offices with the repair, maintenance, supplies and equipment that improve point-of-care testing while enhancing revenue.

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perfect**serve**<sup>®</sup>

PerfectServe<sup>®</sup> provides healthcare's only comprehensive and secure communications and collaboration platform uniting physicians, nurses and other care team members across the continuum and facilitating timely interaction among them. With flagship solution PerfectServe Synchrony<sup>™</sup>, you can consolidate patient communication onto a single, secure platform; manage HIPAA compliance across voice, mobile, secure text, SMS and other modes of communication; maintain your privacy so patients only see your office number when you return or make calls; and route calls based on your preferences for that moment in time.

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As a PNC Healthcare Business Banking Relationship Manager, Vibha Patel helps healthcare practices increase profitability and improve cash flow. She also assists with practice acquisition, buy-in, buy-out and start-ups. With a strong knowledge of the healthcare industry, she understands how to capitalize on changing market conditions that directly benefit healthcare practices. Throughout her career, Vibha has helped healthcare practices accomplish many objectives such as expanding operations, changing locations, adding partners and ancillary services, and purchasing the latest healthcare technology and equipment. Vibha has worked in the banking and financial services profession for over 28 years, and has been with PNC since 2008.

Vibha earned her MBA in Health Care Management and Marketing from Loyola Graduate School of Business. Vibha is a Certified Medical Practice Executive (CMPE) candidate with the American College of Medical Practice Executives (ACMPE).

#### **PNC Bank**

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Spectrum OSHA Training Service's mission is to provide training that is effective and lead to a decrease in job site injuries, accidents, and deaths. The Spectrum System is the perfect way to bring your facility into OSHA compliance quickly and inexpensively. Spectrum Training represents a combined 38 years of training experience and has grown to become the premier provider of OSHA safety training, food safety training, and utilization review service providers.

OSHA training is necessary for a safe and healthy work environment. This training covers specific OSHA standards and requirements as they apply to Healthcare, General, & Construction Industry and teaches safety awareness which helps in recognizing and reducing the risks of job site hazards.

We provide OSHA Safety Training for:

- Healthcare Workers
- OSHA 10 Hour for General and Construction Industry
- OSHA 30 Hour for General and Construction Industry

Discounts, Promotions available to members:

Free Onsite assessment for OSHA Safety Compliance, 15% OFF onsite training or at our training center

#### **Spectrum Training Services**

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TimeDoc was founded by University of Chicago physicians to help medical practices obtain new value-based reimbursements with advisory services and IT solutions. We are currently helping primary care practices throughout the Midwest obtain Medicare's new Chronic Care Management payment, enabling them to significantly increase revenues without disrupting clinical workflow. Our flagship software helps physicians and clinical staff members provide, track, and bill for Chronic Care Management services, while our advisory services team helps enroll patients and implement an efficient and compliant program.

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## Transworld Systems®

I have represented Transworld Systems, Inc. for over 23 years. Since 1970 we have helped thousands of medical facilities, nationwide recover slow & late paying insurance claims & patient balances without charging any percentages. Our fee is, on average about \$12.00/ account or less regardless of the balance. Most other agencies charge 35-50 percent. Monies are paid directly to your practice. You control our program & still may speak to your patients. We even send thank you letters to your patients when you report payment in full has been received by your practice.

Full reporting is updated nightly on our website. We are a paperless program. We are the only company ever recommended by the American Medical Association. We are an MGMA Admini-Serv Partner.

I look forward to increasing your profits without increasing your patient load.

### **Transworld Systems, Inc.**

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## **Broadest Range of Workplace Solutions & Specialists**

- **Products:** Office Supplies, Technology Products, Cleaning & Janitorial, Safety, Breakroom, Print & Promo, Green Products in each category
- **Equipment:** Copiers & Printers, Office Technology, Furniture & Interiors, Coffee Brewers & Water Coolers, Janitorial Floor Machines, Chemical Dilution Stations
- **Services:** Cost Reduction, MPS, Copier & Printer Service, Docuware-Cloud Integration, Coffee Equipment Service, Floor Cleaning Machine Service, Interior Design, Inside Delivery

### **Discounts, Promotions available to members:**

Warehouse Direct offers a very competitive custom contract program with an average discount of 45%. Warehouse Direct will also provide all members continuous Promotions through emails.

### **Warehouse Direct Inc**

Hank Paul

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Des Plaines, Illinois 60018

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